

PULIDO-WALKER

MARK PULIDO & DONNA WALKER

Proprietors

Proprietors Mark Pulido and Donna Walker have a long history in Napa Valley, building relationships and putting down roots in the community. In the early 1980s, Donna and Mark began making regular trips to the Valley, meeting vintners at iconic cellars where they often tasted from the barrel. They were drawn into tasting room discussions about harvest and the rhythms of crafting wine. Pulido~Walker is a natural outgrowth of the couple's passion, as collectors, for the place and its promise. Their Mt. Veeder Estate is a testament to the family's long-term commitment to Napa Valley and view toward the future.

The grandson of immigrants, Mark grew up in Tucson, Arizona where, like his father, he earned a pharmacy degree from the University of Arizona. Mark was encouraged to pursue the possible in every endeavor, and winemaking is no exception. "My personal code is: dream big, set audacious goals, respect others and achieve excellence." Pulido~Walker is one of the finest manifestations to date of those principles in action.

As a young businessman at Foremost-McKesson, Mark quickly became passionate about *terroir* driven producers through his exposure to wine writer Gerald Asher, who worked with the company's Wine & Spirits Division. Service on the Board of Directors for Leonardo LoCascio's Winebow, Inc. showed Mark that an uncompromising commitment to fine wines could be a successful business.

A former President, CEO, and Director of Fortune 25 McKesson Corporation and Novartis Pharmaceuticals Corporation USA, today Mark is an advisor, investor, and philanthropist.

Growing up in Columbia, South Carolina, Donna's father, like Mark's, was also a pharmacist. Following in her father's footsteps, she earned her degree in pharmacy from the University of South Carolina. She later joined 3M Pharmaceuticals and held various positions in sales, marketing, and management before becoming North American Sales and Marketing Director of 3M's Telecom Division.

For Donna, there's a romance to the experience of enjoying, sharing, collecting and learning about wine. "Everyone involved in winemaking makes an emotional investment in the earth and the process."

When not in the vineyard or scuba diving with their son Chas, the couple's philanthropy keeps them focused on education for youth at risk, another way to share their enthusiasm for the pursuit of the possible.